

NA Media
Franchise Revenue in Excess of Euro 100k
Weekly Change (from Apr 02 to Apr 09)

Deal	Product	Probability	Region	Pipeline						Comments
				Mar	Apr	May	Jun	Jul	Aug	
AOL - Time Warner Entertainment - IPO (D026173)	Equity-IPO	75.00	Americas	0	0	0	0	0	188	Pipeline added
AOL Time Warner - CONFIDENTIAL (H 03) (D030746)	Block Trade	0.00	Americas	0	0	0	0	0	188	Pipeline added
Carlyle/Welsh - acq frp for Quest Dax West(Phase II) / Phase 2 (D025862)	Bonds-Corporate High Yield	25.00	Americas	0	0	0	0	0	6,866	Pipeline adjusted
Clear Channel Communications - \$3bn ref 3d 03 (D031143)	Bonds-Corp. Investment Grade	80.00	Americas	0	0	0	162	0	0	Pipeline added

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NA Media

2003 Revenue vs 2003 Plan / 2002 Actuals

Euro 000's

Regional View	Europe	Americas	Asia Pacific	Global Elimin	Total
2002 Actual	-	88,952	-	-	88,952
2003 YTD	-	54,317	-	-	54,317
2003 Plan	-	105,000	-	-	105,000

Product View	M&A	Other Advisory	Total Advisory	Total Debt *	Total Equity	IG Bonds	Other **	Total
2002 Actual	23,370	-	23,370	32,562	31,362	2,856	(1,199)	88,952
2003 YTD	3,347	-	3,347	50,783	35	292	(140)	54,317
2003 Plan	20,000	-	20,000	40,000	25,000	20,000	-	105,000

* Total Debt includes IG Loan Fees, ABL, HY Bonds, Lev Loan Fees and Project Finance

** Other includes Other Global Markets and Principal Investing

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NA Media
Client Revenue by Product - Americas
March 2003 YTD
Euros ('000'S)

	Acquisition Advisory	Divestiture Advisory	Fairness Opinion	Bonds- Corporate High Yield	Senior Bank Debt	Equity-IPO	Equity- Lending	Equity- Secondary	Private Placement- Equity	Bonds- Corp. Investmen t Grade	Strategic Lending Contracts	Corporate Finance Revenue	* Loan Rev per GCIX	* Derivatives per GCIX	Total Revenue	Tier
EchoStar Communications Corp	1,389	-	-	16,408	8,829	-	-	-	-	-	-	26,626	-	-	26,626	
RH Donnelley Corp	-	-	-	7,487	5,011	-	-	-	-	-	-	12,497	-	-	12,497	
General Motors Corporation	-	-	-	4,612	6,465	-	-	-	-	-	-	11,077	-	-	11,077	
Allbritton Communications Co	-	-	-	1,472	-	-	-	-	-	-	-	2,074	-	-	2,074	
ACME Communications Inc	-	923	-	-	-	-	-	-	-	-	-	923	-	-	923	
Tribune Company	-	433	-	-	-	-	-	-	-	-	-	433	-	-	433	
Thomas H Lee Partners	-	-	-	-	324	-	-	-	-	-	-	324	-	-	324	
Hicks Muse Tate & Furst Inc	-	-	-	-	232	-	-	-	-	-	-	232	-	-	232	
Comcast Corporation	-	-	-	-	-	-	-	-	-	207	-	207	-	-	207	
Gray Television Inc	-	-	-	33	-	-	-	70	-	-	-	103	-	-	103	
Clear Channel Communications Inc	-	-	-	-	-	-	-	-	-	86	-	86	-	-	86	
Sinclair Broadcast Group Inc	-	-	-	40	-	-	-	-	-	-	-	40	-	-	40	
Village Inc	-	-	-	-	-	-	-	-	(6)	-	-	-	-	-	(6)	
MediaNation Inc	-	-	-	-	-	-	(30)	-	-	-	-	(30)	-	-	(30)	
AOL Time Warner Inc	-	-	-	-	-	-	-	-	-	-	-	(32)	-	-	(32)	
Viacom Inc	-	-	-	-	-	-	-	-	-	-	-	(108)	-	-	(108)	
Carlyle Group (The)	-	-	-	(130)	-	-	-	-	-	-	-	(130)	-	-	(130)	
												54,317			54,317	

* Note GCIX Revenue on a two month lag

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NA Media
 Client Revenue by Product
 March 2003 MTD
 Euros ('000'S)

Client	Divestiture Advisory	Bonds- Corporate High Yield	Senior Bank Debt	Private Placement Equity	Bonds-Corp. Investment Grade	Corporate Finance Revenue	Loan Rev per GCIX	Derivatives per GCIX	Total Revenue	Tier
General Motors Corporation	-	-	6,465	-	-	6,465	-	-	6,465	6,465
ACME Communications Inc	344	-	-	-	-	344	-	-	344	344
Thomas H Lee Partners	-	-	324	-	-	324	-	-	324	324
RH Donnelley Corp	-	78	46	-	-	124	-	-	124	124
Comcast Corporation	-	-	-	-	70	70	-	-	70	70
Gray Television Inc	-	33	-	-	-	33	-	-	33	33
iVillage Inc	-	-	-	-	(2)	(2)	-	-	(2)	(2)
Sinclair Broadcast Group Inc	-	(59)	-	-	-	(59)	-	-	(59)	(59)
						7,300			7,300	7,300

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 09-APR-2003
EUROS IN 000'S
GLOBAL MEDIA (1)

PRODUCT	Mar Franchise Revenue	YTD(Mar) Franchise Revenue	Prior YTD Franchise Revenue	BMW PRIOR YTD Franchise Revenue	Apr Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	2003 Full Year Plan	BMW 2003 Full Year Plan	Future Year Pipeline(2)	Future Year Probability Weighted(2)
M&A	1,214	4,217	18,908	(14,691)	-	49,722	6,886	11,113	35,000	(23,887)	-	-
Other Advisory	-	-	-	-	-	60	30	30	-	30	30	15
Total Advisory	1,214	4,217	18,908	(14,691)	-	49,782	6,926	11,143	35,000	(23,857)	30	15
ABL Origination	-	-	-	-	-	-	-	-	-	-	-	-
HYCM	52	34,553	10,094	24,459	-	9,164	1,730	36,283	32,000	4,283	-	-
Loan Syndications	7,633	21,868	6,727	15,931	-	5,611	1,403	23,060	15,000	8,060	-	-
Project Finance	-	-	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Rural Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	7,685	56,211	15,821	40,390	-	14,775	3,133	59,344	50,000	9,344	-	-
Equity Underwriting	118	423	7,544	(7,122)	-	88,567	28,016	28,438	65,000	(36,562)	-	-
Private Placement-Equity	(2)	(6)	(1)	(6)	-	-	-	(6)	-	(6)	-	-
Structured Equity Transactions Group	-	-	-	-	-	-	-	-	-	-	-	-
Total Equity	116	417	7,543	(7,126)	-	88,567	28,016	28,433	65,000	(36,567)	-	-
Capital Benefits / Treasury Allocation	-	-	-	-	-	-	-	-	-	-	-	-
Other Global Markets	-	-	-	-	-	-	-	-	-	-	-	-
GM DCM JV	70	292	1,127	(935)	-	21,040	10,520	10,912	-	10,912	-	-
Legacy PF / Telecom / LA Portfolio - NIM	-	-	-	-	-	-	-	-	-	-	-	-
Principal Investing / PE Exceptions / Other	-	(140)	(362)	222	-	-	-	(140)	-	(140)	-	-
Total Legacy Portfolios / Cross Selling / Other	70	152	765	(613)	-	21,040	10,520	10,872	30,000	(19,328)	-	-
Total Corporate Finance Product	9,035	60,997	43,037	17,960	-	174,163	48,694	101,591	180,000	(70,409)	30	15

Notes:

- 1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals
 2) Balance of Pipeline includes all future years

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FRANCHISE - REVENUE BY DEAL
AS OF: 09-APR-2003
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Acme Communications - general advisory (D006356)	344	923	-	None
	Albritton Communications - General Advisory (News Ch 8) (D020686)	-	602	-	NA Lev Fin
	Boosey & Hawkes - divestiture advisory/defence & refinancing / Bronze (D015359)	870	870	-	EUR RESTR, UK
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	1,389	-	NA FIN SPO, NA Lev Fin
	Tribune Co - general advisory (radio assets) (D002234)	-	433	-	None
Total M&A		1,214	4,217	-	None
Total Advisory		1,214	4,217	-	
	Albritton Communications - HY Offering (1Q03) (D030214)	-	1,472	-	NA Lev Fin
	Carlyle/Welsh - acq fncg for Qwest Dex East (Phase 1) / Phase I (D023503)	-	(130)	-	NA FIN SPO, NA Lev Fin
	DirectTV - bank/HY financing (1Q 03) (D030500)	-	4,612	-	NA Lev Fin
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	16,408	-	NA FIN SPO, NA Lev Fin
	Gray Television - HY offering (4Q 02) (D025884)	33	33	-	NA Lev Fin
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	78	7,487	-	NA Lev Fin
	Sindair Broadcast Group - HY offering (4Q 02) (D026013)	(59)	40	-	None
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	-	4,630	-	EUR SPON, NA FIN SPO, NA Lev Fin
Total HYCM		52	34,553	-	
	BSkyB - GBP600mm revolving credit facility for refinancing (D025788)	797	797	-	UK
	DirectTV - bank/HY financing (1Q 03) (D030500)	6,465	6,465	-	NA Lev Fin
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	8,829	-	NA FIN SPO, NA Lev Fin
	Lin TV - bank financing (1Q 03) (D030158)	-	232	-	NA FIN SPO
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	46	5,011	-	EUR MEDIA, EUR SPON, EURLEVFI
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	324	324	-	EUR SPON, EURLEVFIN, NA CON, N
Total Loan Syndications		7,633	21,658	-	
Total Debt Products		7,685	56,211	-	
	Gray Television - bank/equity financing (4Q 02) (D022657)	-	70	-	NA Lev Fin
	MediaNation - Sponsoring Agreement (D027084)	-	(30)	-	ASIA SPON, CHINA
	SES Global - €700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	-	74	-	FRANCE
	Vivendi Universal - mandatory convertible bond (D026623)	118	308	-	None
Total Equity Underwriting		118	423	-	
	Village mtn (M1575)	(2)	(6)	-	None
Total Private Placement/Equity		(2)	(6)	-	Global Media (as of Apr 9).xls

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FRANCHISE - REVENUE BY DEAL
AS OF: 09-APR-2003
EUROS IN 000'S
GLOBAL MEDIA

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
Total Equity		116	417	-	
	Clear Channel - IG Bond (M5002)	-	86	-	
	Comcast Corp - IG offering (1Q 03) (D026353)	70	207	-	None
Total GM DCM JV		70	292	-	None
	AOL Time Warner - Strategic Lending Contract (M4545)	-	(32)	-	
	Infinity Broadcasting - Strategic Lending Contract (M2221)	-	(108)	-	None
Total Principal Investing / PE Exceptions / Other		-	(140)	-	None
Total Legacy Portfolios / Cross Selling / Other		70	152	-	
Total Corporate Finance Product		9,085	60,997	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 09-APR-2003
EUROS IN DOTS
GLOBAL MEDIA

		Franchise Value					Balance Of Year 2003	Future Years	Franchise Revenue Total	Probability Weighted Pipeline
PRODUCT	DEAL	PROBABILITY	Apr	May	Jun	Jul				
Total M&A	BC Partners - acqn advisory of BertelsmannSpringer (Chess) / Chess ** (D024783)	0	-	-	5,000	-	-	-	5,000	-
	Boosey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D015359)	50	-	1,000	-	-	-	-	1,000	500
	BusinessWire - general advisory (D005685)	25	-	-	-	-	-	4,208	6,000	1,052
	Deutsche Telekom - Sale options for 18% stake in SES (D011449)	0	-	-	-	-	-	6,000	3,000	-
	Digiturk - self-side advisory (D025150)	25	-	-	-	-	-	3,000	100	750
	Digiturk - self-side advisory (D025150)	100	-	-	-	-	-	100	5,611	100
	Electronic Arts - general advisory (VUE Games) (D025937)	0	-	-	-	-	-	5,611	5,611	-
	Microsoft - acqn of Vivendi Universal Games (D030452)	0	-	-	-	-	-	374	374	-
	Pearson - acqn advisory for AOL Time Warner Book Group (D030361)	0	-	-	-	-	-	4,208	5,000	-
	Pearson plc - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25	-	-	-	-	-	5,000	4,000	1,250
Total HYCM	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25	-	-	-	-	-	4,000	-	1,000
	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	25	-	-	-	-	4,488	-	-	1,122
	Taylor Nelson Sofres - acqn of NFO (Nectar) / Nectar (D030093)	25	-	-	-	-	-	-	-	1,122
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	100	1,122	-	-	-	-	-	1,122	-
	MediaNation - Sponsoring Agreement (D027084)	50	1,122	1,000	-	5,000	4,488	38,111	49,722	6,896
	Total Other Advisory		-	-	30	-	-	30	90	45
	Total Advisory		-	-	30	-	-	30	90	45
	Total Advisory		1,122	1,000	5,050	4,488	38,141	49,812	5,941	-
	Total HYCM		0	2,244	-	-	-	-	2,244	-
	Total HYCM		25	-	2,244	-	6,920	-	6,920	1,730
Total Loan Syndications	Carlyle/Welsh - acq fring for Quest Dex West(Phase II) / Phase 2 (D025652)	25	-	-	-	-	-	-	-	-
	Carlyle/Welsh - acq fring for Quest Dex West(Phase II) / Phase 2 (D025652)	25	-	-	-	-	-	-	-	-
	Total Loan Syndications		-	-	-	-	-	-	-	-
	Total Debt Products		-	2,244	-	-	12,530	-	14,776	3,133
	AOL - Time Warner Entertainment - IPO (D026173)	75	-	-	24,548	-	-	-	24,546	18,410
	AOL Time Warner - CONFIDENTIAL (1H 03) (D030716)	0	-	-	24,548	-	-	-	24,546	-
	Axel Springer/Kirch - Secondary Offering - Project Annabella / Annabel (D022480)	0	-	-	-	-	-	-	15,000	-
	BSkyB - GBP 200 million convertible bond (D020286)	25	-	-	2,500	-	-	-	2,500	625
	Chadler Broadcasting - IPO (D023066)	75	-	-	-	-	-	2,805	2,805	2,104
	Salem Communications - secondary offering (3Q 02) (D024428)	75	-	-	-	-	-	1,169	1,169	877
Total Equity Underwriting	SES Global - €700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	75	-	-	-	-	-	8,000	10,000	6,000
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	0	-	-	10,000	-	-	-	10,000	-
	Total Equity Underwriting		-	-	76,593	-	-	11,974	88,567	28,016
	Total Equity		-	-	76,593	-	-	11,974	88,567	28,016
	Clear Channel Communications - \$3bn ref 3Q 03 (D031143)	50	21,040	-	-	-	-	-	21,040	10,520
	Total GM DCM JV		21,040	-	-	-	-	-	21,040	10,520
	Total Legacy Portfolios / Cross Selling / Other		21,040	-	-	-	-	-	21,040	10,520
	Total Corporate Finance Product		22,162	3,244	61,623	17,019	90,116	174,183	48,609	30
	Total Corporate Finance Product		22,162	3,244	61,623	17,019	90,116	174,183	48,609	30

FRANCHISE - REVENUE & PIPELINE BY MD & DIR
2003-04-03 (Wed)
EUROS IN 000'S
Global Media

BANKER	DEAL	PROB	MAR FRANCHISE VALUE	YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Cleadr Broadcasting - IPO (D023066)	75%	-	-	-	2,805	-
	Cleadr Channel Communications - \$3bn ref 3Q 03 (D031143)	50%	-	-	-	21,040	-
	DirectTV - bank/HY financing (1Q 03) (D030500)	N/A	-	4,812	-	-	-
	DirectTV - bank/HY financing (1Q 03) (D030500)	N/A	6,465	6,465	-	-	-
	Echosar - acq advisory and financing (GM - HE) (D014601)	N/A	-	1,388	-	-	-
	Echosar - acq advisory and financing (GM - HE) (D014601)	N/A	-	18,408	-	-	-
	Sindar Broadcast Group - acq advisory (GM - HE) (D014601)	N/A	-	8,829	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	(59)	40	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	100%	-	-	-	1,122	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	324	4,630	-	-	-
Austin, Geoffrey	BC Partners - acq advisory of Bertelsmann/Springer (Chess) / Chess ** (D024783)	0%	-	-	-	5,000	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	100%	-	-	-	1,122	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	-	4,630	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	324	324	-	-	-
	Taylor & Francis - pot acq of Blackwell STM publishing subs (D012872)	25%	-	-	-	4,000	-
	Carlyle/Welsh - acq fncg for Quest West(Phase II) / Phase 2 (D025662)	25%	-	-	-	6,920	-
	Carlyle/Welsh - acq fncg for Quest West(Phase II) / Phase 2 (D025662)	25%	-	-	-	5,611	-
	Carlyle/Welsh - acq fncg for Quest West East (Phase 1) / Phase 1 (D023503)	N/A	-	(130)	-	-	-
	Cleadr Broadcasting - IPO (D023066)	75%	-	-	-	2,805	-
	Clear Channel Communications - \$3bn ref 3Q 03 (D031143)	50%	-	-	-	21,040	-
Carey, Charles	MediaNation - Sponsoring Agreement (D027084)	N/A	-	(30)	-	60	30
	MediaNation - Sponsoring Agreement (D027084)	N/A	-	-	-	-	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	N/A	78	7,487	-	-	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	N/A	48	5,011	-	-	-
	Albion Communications - General Advisory (News Ch 8) (D020886)	N/A	-	-	-	-	-
	Albion Communications - HY Offering (1Q03) (D030214)	N/A	-	602	-	-	-
	Albion Communications - acq financing for Fisher Communit (D027037)	0%	-	1,472	-	-	-
	Gray Television - HY offering (4Q 02) (D025684)	0%	33	33	-	2,244	-
	Gray Television - bank/equity financing (4Q 02) (D025684)	N/A	-	70	-	-	-
	Salem Communications - secondary offering (3Q 02) (D024428)	75%	-	-	-	1,169	-
Graves, Daniel B.	Thruone Co - general advisory (radio assets) (D002234)	N/A	-	433	-	-	-
	Axel Springer/Kfrcn - Secondary Offering - Project Annabelle / Annabel (D022480)	0%	-	-	-	15,000	-
	BC Partners - acq advisory of Bertelsmann/Springer (Chess) / Chess ** (D024783)	0%	-	-	-	5,000	-
	BSkyB - GBP 200 million convertible bond (D020296)	25%	-	-	-	2,500	-
	BSkyB - GBP 200 million revolving credit facility for refinancing (D025788)	N/A	797	797	-	-	-
	Boosey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D015359)	50%	-	-	-	1,000	-
	Boosey & Hawkes - divestiture advisory/defense & refinancing / Bronze (D015359)	100%	870	870	-	6,000	-
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	25%	-	-	-	100	-
	Digiturk - sell-side advisory (D025150)	0%	-	-	-	3,000	-
	Digiturk - sell-side advisory (D025150)	0%	-	-	-	5,611	-
Lovegrove, Stephen	Electronic Arts - general advisory (VUE Games) (D025937)	0%	-	-	-	374	-
	Microsoft - acq of Vivendi Universal Games (D030452)	0%	-	-	-	4,208	-
	Pearson - acq advisory for AOL Time Warner Book Group (D030381)	0%	-	-	-	5,000	-
	Pearson plc - strategic advisory re Interactive Data Corp (D025865)	0%	-	-	-	8,000	-
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25%	-	-	-	-	-
	SES Global - 6700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	75%	-	-	-	-	-
	SES Global - 6700-1bn IPO - Project Gerard2 / Gerard2 (D013535)	N/A	74	74	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	100%	-	-	-	1,122	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	-	4,630	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versallies (D025086)	N/A	324	324	-	-	-
MacInnes, Bruce 12/19/2007	Taylor & Francis - pot acq of Blackwell STM publishing subs (D012872)	25%	-	-	-	4,000	-
	Digiturk - sell-side advisory (D025150)	100%	-	-	-	100	Global Media (as of Apr 9) x15

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DB 000660

FRANCHISE - REVENUE & PIPELINE BY RD & DIR
2003-04-03 (Wed)
EUROS IN 000'S
Global Media

BANKER	DEAL	PRODUCT	PROB	MAR FRANCHISE VALUE	YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
	Digital - sell-side advisory (D025150)	Divestiture Advisory	25%	-	-	-	3,000	-
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023812)	Divestiture Advisory	25%	-	-	-	5,000	-
	StoryFirst - valuation of Russian assets (D025060)	Valuation	N/A	-	-	-	-	-
	Taylor Nelson Sofres - acqn of NFO (Nectar) / Nectar (D030083)	Acquisition Advisory	25%	-	-	-	4,488	-
	Texas Pacific Group - IPO (Hunter) / Hunter * (D022792)	Equity-IPO	0%	-	-	-	10,000	-
Morris, J L Malcolm	AOL - Time Warner Entertainment - IPO (D026173)	Equity-IPO	75%	-	-	-	24,546	-
	AOL Time Warner - CONFIDENTIAL (TH 03) (D030716)	Block Trade	0%	-	-	-	24,546	-
Paul, Gregory R.	Acme Communications - general advisory (D006356)	Divestiture Advisory	N/A	344	923	-	-	-
	Lin TV - bank financing (1Q 03) (D030158)	Senior Bank Debt	N/A	-	232	-	-	-
Thun-Hohenstein, Christian	Deutsche Telekom - Sale options for 15% stake in SES (D011449)	Divestiture Advisory	0%	-	-	-	6,000	-
	Taylor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	Acquisition Advisory	25%	-	-	-	4,000	-
	Vivendi Universal - mandatory convertible bond (D026623)	Equity-Convertible Bonds	N/A	118	119	-	-	-
	Vivendi Universal - mandatory convertible bond (D026623)	Equity-Secondary	N/A	-	190	-	-	-
Triffo, Dyan	BusinessWire - general advisory (D005685)	Divestiture Advisory	25%	-	-	-	4,208	-
Yung, Sun J.	Comcast Corp. - IG offering (1Q 03) (D026353)	Bonds-Corp. Investment Grade	N/A	70	207	-	-	-

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FRANCHISE - REVENUE & PIPELINE SUMMARY
AS OF 09-APR-2003
EUROS IN 000'S
NA MEDIA (1)

PRODUCT	Mar Franchise Revenue	YTD (Mar) Franchise Revenue	Prior YTD Franchise Revenue	B/W PRIOR YTD Franchise Revenue	% Change Year Over Year	Apr Franchise Revenue	Balance Of Current Year Thru 12/31 Pipeline	Bal Of Cur Year Probability Weighted Pipeline	2003 Full Year Forecast	2003 Full Year Actual	B/W 2002 Full Year Actual	% Change 2003 Full Year Forecast over 2002 Full Year Actual	2003 Full Year Plan	B/W 2003 Full Year Plan
NA	344	3,347	16,307	(12,960)	-79%	-	5,330	2,174	5,521	23,370	(17,849)	-76%	20,000	(14,479)
Other Advisory	-	-	-	-	-	-	60	30	30	-	30	-	20,000	(14,449)
Total Advisory	344	3,347	16,307	(12,960)	-79%	-	5,390	2,204	5,551	23,370	(17,819)	-76%	20,000	(14,449)
ABL Origination	-	-	-	-	-	-	-	-	-	-	-	-	-	-
HYCM	52	29,823	10,064	19,029	190%	-	9,164	1,730	31,053	18,730	12,923	68%	25,800	5,053
Loan Syndications	6,938	20,860	5,727	15,134	264%	-	5,911	1,403	22,263	13,832	8,431	61%	12,000	10,263
Project Finance	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Leveraged Portfolio Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Investment Banking	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Debt Products	6,888	50,783	15,821	34,962	221%	-	14,776	3,133	52,916	32,662	21,354	68%	37,800	16,316
Equity Underwriting	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Placement-Equity	-	40	3,907	(3,868)	-99%	-	53,057	21,391	21,431	30,454	(9,023)	-58%	25,000	(3,969)
Structured Equity Transactions Group	(2)	(6)	(1)	(5)	411%	-	-	-	(6)	808	(914)	-101%	-	(6)
Total Equity	(2)	35	3,906	(3,871)	-99%	-	53,067	21,391	21,425	31,362	(9,937)	-37%	25,000	(3,976)
Capital Benefits / Treasury Allocation	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Global Markets	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GM DCM JV	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Legacy PF / Telecom / LA Portfolio - NMI	70	292	1,127	(835)	-74%	-	21,040	10,520	10,812	2,866	7,866	279%	22,400	(11,589)
Principal Investing / PE Exceptions / Other	-	(140)	(562)	222	-81%	-	-	-	(140)	(1,199)	1,055	-85%	-	(140)
Total Legacy Portfolios / Cross Selling / Other	70	152	765	(613)	-80%	-	21,040	10,520	10,872	1,657	9,015	544%	22,400	(11,728)
Total Corporate Finance Product	7,300	54,317	36,799	17,518	48%	-	94,272	37,247	91,594	88,952	2,612	3%	468,000	(13,436)

Notes:

1) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals

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FRANCHISE - REVENUE BY DEAL
AS OF: 08-APR-2003
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	Franchise Revenue Mar	Franchise Revenue YTD(Mar)	Franchise Revenue Apr	Other Coverage Groups
	Acme Communications - general advisory (D006356)	344	923	-	None
	Allbritton Communications - General Advisory (News Ch 8) (D020686)	-	802	-	NA Lev Fin
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	1,389	-	NA FIN SPO, NA Lev Fin
	Tribune Co - general advisory (radio assets) (D002234)	-	433	-	None
Total M&A		344	3,347	-	
Total Advisory		344	3,347	-	
	Allbritton Communications - HY Offering (1Q 03) (D030214)	-	1,472	-	NA Lev Fin
	Carlyle/Welsh - acq frng for Qwest Dex East (Phase 1) / Phase 1 (D023503)	-	(130)	-	NA FIN SPO, NA Lev Fin
	DirecTV - bank/HY financing (1Q 03) (D030500)	-	4,812	-	NA Lev Fin
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	18,408	-	NA FIN SPO, NA Lev Fin
	Gray Television - HY offering (4Q 02) (D025884)	33	33	-	NA Lev Fin
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	78	7,487	-	NA Lev Fin
	Sirius Broadcast Group - HY offering (4Q 02) (D026013)	(58)	40	-	None
Total HYCM		52	29,923	-	
	DirecTV - bank/HY financing (1Q 03) (D030500)	6,465	8,485	-	NA Lev Fin
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	-	8,829	-	NA FIN SPO, NA Lev Fin
	Lin TV - bank financing (1Q 03) (D030158)	-	232	-	NA FIN SPO
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	46	6,011	-	NA Lev Fin
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	324	324	-	EUR MEDIA, EUR SPON, EURLEVFIN, NA CON, NA FIN SPO, NA Lev Fin
Total Loan Syndications		6,836	20,860	-	
Total Debt Products		6,888	50,783	-	
	Gray Television - bank/equity financing (4Q 02) (D022657)	-	70	-	NA Lev Fin
	MediaNation - Sponsoring Agreement (D027064)	-	(30)	-	ASIA SPON, CHINA
Total Equity Underwriting		-	40	-	
	Village mfm (M1575)	(2)	(6)	-	None
Total Private Placement Equity		(2)	(6)	-	
Total Equity		(2)	35	-	
	Clear Channel - IG Bond (M5002)	-	86	-	None
	Comcast Corp - IG offering (1Q 03) (D025353)	70	207	-	None
Total GM DCM JV		70	292	-	
	AOL Time Warner - Strategic Lending Contract (M4545)	-	(32)	-	None
	Infinity Broadcasting - Strategic Lending Contract (M2221)	-	(106)	-	None
Total Principal Investing / PE Exceptions / Other		-	(140)	-	
Total Legacy Portfolios / Cross Selling / Other		70	152	-	
Total Corporate Finance Product		7,300	54,317	-	

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FRANCHISE - PIPELINE BY DEAL
AS OF: 09 APR 2003
EUROS IN 000'S
NA MEDIA

PRODUCT	DEAL	PROBABILITY	Franchise Value					Franchise Revenue Total	Probability Weighted Pipeline
			Apr	May	Jun	Jul	Balance Of Year 2003		
Total M&A	BusinessWire - general advisory (D005665)	25	-	-	-	-	-	4,208	1,052
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025666)	100	1,122	-	-	-	4,208	1,122	1,122
			1,122	-	-	-	4,208	5,330	2,174
Total Other Advisory	Mediation - Sponsoring Agreement (D027084)	50	-	-	30	-	30	90	45
			-	-	30	-	30	90	45
Total Advisory			1,122	-	30	-	4,138	5,420	2,219
Total HYCM	Albilton Communications - acq financing for Fisher Commun (D027037)	0	-	2,244	-	-	-	2,244	-
	Carlyle/Weish - acq Invcg for Qwest Dex West(Phase II) / Phase 2 (D025662)	25	-	-	-	6,820	-	6,820	1,730
			-	2,244	-	6,820	-	9,164	1,730
Total Loan Syndications	Carlyle/Weish - acq Invcg for Qwest Dex West(Phase II) / Phase 2 (D025662)	25	-	-	-	5,811	-	5,811	1,403
			-	-	-	5,811	-	5,811	1,403
Total Debt Products			-	2,244	-	12,530	-	14,775	3,133
Total Equity Underwriting	AOL - Time Warner Entertainment - IPO (D026173)	75	-	-	24,546	-	-	24,546	18,410
	AOL Time Warner - CONFIDENTIAL (1H 03) (D030716)	0	-	-	24,546	-	-	24,546	-
	Citadel Broadcasting - IPO (D023066)	75	-	-	-	-	2,805	2,805	2,104
	Salem Communications - secondary offering (3Q 02) (D024428)	75	-	-	-	-	1,169	1,169	877
Total Equity			-	-	49,093	-	3,974	63,057	21,391
Total GM DCM JV	Clear Channel Communications - \$3bn refi 3Q 03 (D031143)	50	21,040	-	-	-	-	21,040	10,520
			21,040	-	-	-	-	21,040	10,520
Total Legacy Portfolios / Cross Selling / Other			21,040	-	-	-	-	21,040	10,520
Total Corporate Finance Product			22,162	2,244	49,123	12,530	8,212	94,302	37,262

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FRANCHISE • REVENUE & PIPELINE BY MD & DIR
2003-04-09 (Wed)
EUROS IN 000'S
NA Media.

BANKER	DEAL	PRODUCT	PROB	MAR VALUE	YTD MAR FRANCHISE VALUE	APR FRANCHISE VALUE	2003 FRANCHISE PIPELINE	FRANCHISE FUTURE PIPELINE
Amling, Jeffrey	Ciadel Broadcasting - IPO (D023066)	Equity-IPO	75%	-	-	-	2,805	-
	Clear Channel Communications - \$3bn refi 3Q 03 (D031143)	Bonds-Corp. Investment Grade	50%	-	-	-	21,040	-
	DirectTV - bank/HY financing (1Q 03) (D030500)	Bonds-Corporate High Yield	N/A	-	-	-	-	-
	DirectTV - bank/HY financing (1Q 03) (D030500)	Senior Bank Debt	N/A	6,485	4,612	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	Acquisition Advisory	N/A	-	1,389	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	Bonds-Corporate High Yield	N/A	-	16,408	-	-	-
	EchoStar - acqn advisory and financing (GM - HE) (D014601)	Senior Bank Debt	N/A	-	8,829	-	-	-
	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	Bonds-Corporate High Yield	N/A	(59)	40	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Acquisition Advisory	100%	-	-	-	1,122	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Bonds-Corporate High Yield	N/A	-	4,630	-	-	-
	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	Senior Bank Debt	N/A	324	324	-	-	-
	Cariyle/Welsh - acq fncg for Qwest Dex West(Phase II) / Phase 2 (D025662)	Bonds-Corporate High Yield	25%	-	-	-	6,920	-
	Cariyle/Welsh - acq fncg for Qwest Dex West(Phase II) / Phase 2 (D025662)	Senior Bank Debt	25%	-	-	-	5,611	-
	Ciadel Broadcasting - IPO (D023066)	Bonds-Corporate High Yield	N/A	-	(130)	-	-	-
Catey, Charles	Ciadel Broadcasting - IPO (D023066)	Equity-IPO	75%	-	-	-	2,805	-
	Clear Channel Communications - \$3bn refi 3Q 03 (D031143)	Bonds-Corp. Investment Grade	50%	-	-	-	21,040	30
	MediaNation - Sponsoring Agreement (D027094)	Consultancy Advisory	N/A	-	-	-	60	-
	MediaNation - Sponsoring Agreement (D027094)	Equity-IPO	N/A	-	(30)	-	-	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	Bonds-Corporate High Yield	N/A	78	7,467	-	-	-
	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	Senior Bank Debt	N/A	46	5,011	-	-	-
	Albritton Communications - General Advisory (News Ch 8) (D020686)	Fairness Opinion	N/A	-	602	-	-	-
	Albritton Communications - HY Offering (1Q 03) (D030214)	Bonds-Corporate High Yield	N/A	-	1,472	-	-	-
	Albritton Communications - acq financing for Fisher Commun (D027037)	Bonds-Corporate High Yield	0%	-	-	-	2,244	-
	Gray Television - HY offering (4Q 02) (D025884)	Bonds-Corporate High Yield	N/A	33	33	-	-	-
	Gray Television - bank/equity financing (4Q 02) (D022657)	Equity-Secondary	N/A	-	70	-	-	-
	Salem Communications - secondary offering (3Q 02) (D024428)	Equity-Secondary	75%	-	-	-	1,169	-
	Tribune Co - general advisory (radio assets) (D002234)	Divestiture Advisory	N/A	-	433	-	-	-
	AOL - Time Warner Entertainment - IPO (D026173)	Equity-IPO	75%	-	-	-	24,546	-
Morris, J L Malcolm	AOL Time Warner - CONFIDENTIAL (1H 03) (D030716)	Block Trade	0%	-	-	-	24,546	-
	Acme Communications - general advisory (D006356)	Divestiture Advisory	N/A	344	923	-	-	-
	Lin TV - bank financing (1Q 03) (D030156)	Senior Bank Debt	N/A	-	232	-	-	-
Triffo, Dyan	BusinessWire - general advisory (D005685)	Divestiture Advisory	25%	-	-	-	4,208	-
Yung, Sun J.	Comcast Corp - IG offering (1Q 03) (D026353)	Bonds-Corp. Investment Grade	N/A	70	207	-	-	-

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